GRATITUDE RAILROAD ANNUAL INVESTOR RETREAT

September 24-27th, 2017
Deer Valley · Park City · UT

- PROGRAM -

GRATITUDE
RAILROAD

DEAR FRIEND,

We are so honored by your attendance at the 5th annual gathering of the tribe of Gratitude Railroad and welcome you as family whether this is your first time joining us or you are a veteran. We hope you will actively engage, debate, share of yourself and importantly depart with new friends, great inspiration and calls for action.

Please join us for (early) morning yoga, mediation, mountain biking and importantly the end of day hikes where we continue to deepen conversations, decompress and reinforce our love for the natural beauty of the planet, and thus our commitment to protecting it through supporting the sustainable businesses we gather to learn about.

This is all about you. The GRR team is here to ensure you achieve your goals, meet whomever you want, grow and have fun. Please don't hesitate to tap any one of us on the shoulder if we can enhance your experience.

With Gratitude,
Eric, Howard, Joe, Sarah, Thomas, Stephanie, Noah and Harry.

SUNDAY PROGRAM

September 24, 2017

1:30 PM - 4:30PM
St. Regis Lobby

Effort, Performance and Success - Ride with Dave Wiens
Dave Wiens | Executive Director, International Mountain Biking Association(IMBA)

2:30 PM - 5:00 PM
Shuttles leave from the St. Regis Lobby at 2:15pm

An Impact Investing Primer at Eric's
Jennifer Kenning | CEO and Co-Founder, Align Impact
Eric Jacobsen | Conductor of Purpose, Gratitude Railroad

5:00 PM – 9:00 PM
Deer Crest Lounge

Kickoff Reception

MONDAY PROGRAM

September 25, 2017

6:45 AM - 7:45 AM
Grand Lawn
- Ski Valet

Yoga

6:45 AM - 7:45 AM
Deer Hollow Terrace
– Jans

Meditation

6:45 AM – 7:45 AM
St. Regis Lobby

Mountain Biking

7:00 AM – 8:15 AM
St. Regis Lounge & Bar

Breakfast

8:15 AM - 8:30 AM
Astor Terrace

Finding Calm in the Midst of Chaos
Deborah Greene | Writer & Director, LiveaMoment

8:30 AM - 9:45 AM
Astor Terrace

Mainstreaming Impact into Capital Markets: An Institutional Perspective
Alyssa Rieder | Vice-President, Chief Investment Officer, Dignity Health
Jennifer Forster | Principal at Hall Capital Partners LLC
Peter Knight | Partner and President, Generation Investment Management

Concurrent Sessions

MONDAY PROGRAM

September 25, 2017

10:00 AM - 10:45 AM
Astor Terrace

Does Purpose Trump Profit?
Expert-led discussions
Fred Keller | Founder & Chair, Cascade Engineering
Sky Meltzer | Board Director, Manduka

10:00 AM - 10:45 AM
Astor Ballroom

Company Pitches Hosted by Investors' Circle
Andrew Cousins | Investment Manager, Investors' Circle - PCC Funds
Justin Desrosiers | Director of Investments, Principal, Investors' Circle - PCC Funds
· BlocPower
· Blue Forest Conservation
· EnergySage
· Nepris
· Terviva
· Ziel

10:00 AM - 10:45 AM
Ski Valet

Aquaculture: The Case for Fish Farming
Expert-led discussions
Mike Velings | Partner, Aquaspark
Amy Novogratz | Partner, Aquaspark

MONDAY PROGRAM

September 25, 2017

10:45 AM - 11:30 AM,
Astor Terrace

A Fireside Chat on Long Termism
Dave Whorton | Founder & CEO, The Tugboat Group
Howard Fischer | Chief Evangelist, Gratitude Railroad

10:45 AM - 11:30 AM
Astor Ballroom

Post-Pitch Examination
Andrew Cousins | Investment Manager, Investors' Circle - PCC Funds
Justin Desrosiers | Director of Investments, Principal, Investors' Circle - PCC Funds

11:30 AM – 1:00 PM
Astor Terrace

Lunch & Roundtable Discussions
* Check online agenda for discussion topics

1:00 PM - 1:15 PM
Astor Terrace

The Case For Indian Country
Jael Kampfe | President, Bar K Management Co.
Gerald Sherman | Vice President, Bar K Management Co.

1:15 PM – 1:45 PM
Astor Terrace

The Clean Money Revolution
Joel Solomon | Chairman, Renewal Funds; Co-Author, "The Clean Money Revolution"

MONDAY PROGRAM

September 25, 2017

2:00 PM - 3:30 PM
Astor Terrace

Reciprocity Circles
Eric Jacobsen | Conductor of Purpose, Gratitude Railroad

2:00 PM - 2:45 PM
Astor Ballroom

Impact In Action: Best in Class Impact Funds & Companies, Hosted by Big Path Capital
Shawn Lessor | Co-Founder, Big Path Capital
Michael Whelchel | Co-Founder & Managing Director, Big Path Capital
· FyrFly Venture Partners
· Invenergy
· PG Impact Investments
· Reach Capital
· Rethink Community
· Sambazon
· Shared-X
· Vermont Works

2:00 PM - 2:45 PM
Ski Valet

The Fashion Industry is Very Old Fashioned: Disruption and Sustainability in the Fashion and Apparel Sector
Expert-led discussions
Amanda Hearst | Co-founder, MAISON–DE–MODE.COM
Michelle Demers | Founder & CEO, Boundless Impact Investing
Sarah Berner | GRR Board Member

MONDAY PROGRAM

September 25, 2017

2:45 PM – 3:30 PM
Astor Ballroom

Impact in Action: Post-Pitch Examination
Shawn Lessor | Co-Founder, Big Path Capital
Michael Whelchel | Co-Founder & Managing Director, Big Path Capital

2:45 PM – 3:30 PM
Ski Valet

The US Health Care System: The Case for an Impact Lens
Expert-led discussions
Sean Schatnzen | Co-Founder, Health Rosetta Group

3:30 PM – 5:30 PM
St. Regis Lobby

Activities:
Guided hikes, trail runs and mountain biking

5:30 PM – 6:30 PM
Mountain Terrace

Cocktails on the Mountain Terrace

6:30 PM - 7:30 PM
Deer Valley's Silver Lake Lodge

A Fireside Chat with Jon Jarvis
Jonathan Jarvis | Director, National Park Service – Retired, The Park Professional
Peter Knight | Partner and President, Generation Investment Management

7:30 PM - 9:00 PM
Deer Valley's Silver Lake Lodge

Dinner

TUESDAY PROGRAM

September 26, 2017

6:45 AM - 7:45 AM
Grand Lawn
- Ski Valet

Yoga

6:45 AM - 7:45 AM
Deer Hollow Terrace
– Jans

Meditation

6:45 AM – 7:45 AM
St. Regis Lobby

Mountain Biking

7:00 AM – 8:15 AM
St. Regis Lounge
& Bar

Breakfast

8:15 AM - 9:45 AM
Astor Terrace

Social Inequity: The Challenges and Opportunities of Creating an Economy of Shared Wealth
Kat Taylor | CEO & Co-CEO, Beneficial State Bank; Founding Director, TomKat Foundation
Teresa Younger | President & CEO, Ms. Foundation for Women
Diana Propper de Callejon | Managing Director, Cranemere, Inc.

TUESDAY PROGRAM

September 26, 2017

10:00 AM – 10:45 PM
Astor Terrace

Profiting from the Soil: An Examination of US Sustainable Ag Movement
Expert-led discussions
Deborah Froeb | Director of Agricultural Investments, NatureVest @ The Nature Conservancy
Dave Nicola | Founder & CEO, Blackdirt Capital
Shari Rogge-Fidler | CEO Applied Geosolutions

10:00 AM - 10:45 AM
Astor Ballroom

Company Pitches Hosted by Investors' Circle
Andrew Cousins | Investment Manager, Investors' Circle - PCC Funds
Justin Desrosiers | Director of Investments, Principal, Investors' Circle - PCC Funds
· Equilibrium Exchange
· Golden
· The Renewal Workshop
· SmartLam
· Ultracell

10:00 AM - 10:45 AM
Ski Valet

An Education About Education
Expert-led discussions
Bradforfd Benz | Managing Director, Redshift Group
Ben Nelson | Chairman & CEO, Minerva

TUESDAY PROGRAM

September 26, 2017

10:45 AM - 11:30 AM
Astor Terrace

Transition from Anchorage to Inherent: Why and How?
Anthony Davis | CEO, Inherent Group
Howard Fischer | Chief Evangelist, Gratitude Railroad

10:45 AM - 11:30 AM
Astor Ballroom

Post-Pitch Examination
Andrew Cousins | Investment Manager, Investors' Circle - PCC Funds
Justin Desrosiers | Director of Investments, Principal, Investors' Circle - PCC Funds

11:30 AM – 1:00 PM
Astor Terrace

Lunch & Roundtable Discussions
* Check online agenda for discussion topics

1:00 PM – 1:45 PM
Astor Terrace

Scaling a Mission-Driven Enterprise While Keeping it HONEST
Seth Goldman | Co-Founder & TeaEO Emeritus, Honest Tea

2:00 PM – 3:30 PM
Astor Terrace

Reciprocity Circles
Eric Jacobsen | Conductor of Purpose, Gratitude Railroad

TUESDAY PROGRAM

September 26, 2017

2:00 PM – 2:45 PM
Astor Ballroom

Gratitude Railroad Hosted Fund Pitches
Thomas Knowles | Partner, Gratitude Railroad
· Sustainable Food Fund, Mission Point Partners
· Radicle Impact
· Redwood Grove
· Reinventure

2:00 PM – 2:45 PM
Ski Valet

Sustaining our Communities - A Practical New Investment in Housing
Expert-led discussions
Marc Angelillo | Managing Member, Stream Real Estate LLC
Tom Lindquist | Managing Member, Stream Real Estate LLC
Lauren Garren | Vice President, Multifamily Production and Sales, Freddie Mac

2:45 PM – 3:30 PM
Astor Ballroom

Post-Pitch Examination
Thomas Knowles | Partner, Gratitude Railroad

3:30 PM – 5:30 PM
Meet in St. Regis Lobby

Activities:
Guided hikes, trail runs and mountain biking

TUESDAY PROGRAM

September 26, 2017

5:30 PM – 7:00 PM
St. Regis Library

Cocktails in the Library

7:00 PM – 9:00 PM
Astor Terrace

Drawdown: The Most Comprehensive Plan Ever to Reverse Global Warming
Paul Hawken | Author, Activist, Executive Director, Project Drawdown
Katharine Wilkinson | Senior Writer, Project Drawdown

WEDNESDAY PROGRAM

September 27, 2017

6:45 AM - 7:45 AM
Grand Lawn
- Ski Valet

Yoga

6:45 AM - 7:45 AM
Deer Hollow Terrace
– Jans

Meditation

6:45 AM – 7:45 AM
St. Regis Lobby

Mountain Biking

7:00 AM – 8:15 AM
St. Regis Lounge & Bar

Breakfast

8:15 AM - 9:00 AM
Astor Terrace

A Personal Journey to the Power of Social Enterprise
Sam Polk | CEO, Everytable

9:00 AM - 9:45 AM
Astor Terrace

How Our Daughter's Bat Mitzvah Turned Me into a Social Entrepreneur
Doug Galen | CEO & Co-Founder, Rippleworks

WEDNESDAY PROGRAM

September 27, 2017

9:45 AM - 10:30 AM
Astor Terrace

Gratitude Railroad Update
Thomas Knowles | Partner, Gratitude Railroad
Eric Jacobsen | Conductor of Purpose, Gratitude Railroad
Howard Fischer | Chief Evangelist, Gratitude Railroad
Dave Nicola | Founder & CEO, Blackdirt Capital
Tripp Baird | Managing Director, The Builders Fund
Mike Dutton | Managing Director, The Builders Fund

10:30 AM - 11:30 AM
Astor Terrace

Impact Working Sessions

11:30 AM - 12:00 PM
Astor Terrace

Closing & Farewell

Blue Forest

Presenter
Zack Knight
Co-Founder and Managing Partner

Contact info
Twitter: @blueforestconsv
Website: blueforestconservation.com
Youtube: www.youtube.com/watch?v=OohmilKS-w4

Company Overview
The Forest Resilience Bond is a pay-for-success investment vehicle that catalyzes private capital to fund forest health in an effort to reduce wildfire severity and carbon emissions while protecting water resources and communities.

Company Details
Initial cohort of pilot projects will commence in National Forests across CA in 2018.

Impact
At scale, the FRB will deploy billions of dollars of investor capital in forest health, resulting in reduced wildfire severity, protected water and air quality, and improved water quantity all while creating sustainable rural jobs.

EnergySage

Presenter

Vikram Aggarwal
CEO

Contact info
Twitter: @blueforestconsv
Website: www.energysage.com
Twitter: @EnergySage
Facebook: www.facebook.com/EnergySage/

Company Overview

EnergySage is the "Kayak of Solar". We are the leading online marketplace for rooftop solar energy systems. The disruptive platform helps buyers to easily & quickly request, review and compare competitive quotes in a standardized format for turnkey solar energy systems and financing options from prescreened, high quality solar installers.

Company Details

EnergySage is the leading online comparison-shopping marketplace for rooftop solar, community solar, and financing. We have raised ~$3.3M in private capital and received three prestigious SunShot Awards from the U.S. Department of Energy totaling over $3M.

Impact

EnergySage is accelerating mass market adoption of solar and storage energy systems. In 2017, we would drive approx 2% of all residential solar installations.

Equilibrium Stock Exchange

Presenter
-
Dr. Matthias M. Pitkowitz
Founder & CEO

Contact info
Website: www.eqxse.com
Email: m@eqxse.com

Company Overview

EQX is a New York-based stock exchange that offers companies and investors a stock market focused on long-term investment and value creation instead of high-volume trading and quarterly earnings.

Company Details

EQX is using a carefully calibrated system of behavioral incentives, governance & disclosure standards and an innovative trading platform, to enable listed companies to think more long-term. We are raising $5mm in our first institutional round (a portion of which has been filled to date).

Impact

Our mission is to create a long-term stock market which, instead of pressuring companies to focus on maximizing quarterly earnings, incentivizes them to drive long-term sustainable growth. Our systems are designed to enable a large-scale shift of public companies into our market, thereby driving a long-term focus that pushes companies to increase shareholder as well as stakeholder value.

FyrFly Ventures

Presenter

Julie Allegro | Philipp Stauffer

Contact info
Website: www.fyrfly.vc
Email: julie@fyrfly.vc
philipp@fyrfly.vc

Fund Overview

FYRFLY Venture Partners, II L.P. is a Silicon Valley based venture capital fund focused on seed stage technology companies with a competency in "data & intelligence." The core includes an exponential advantage derived through proprietary data amplified by AI and machine learning.

Fund Details

The fund focuses on U.S.-based technology companies that fuel disruption through "data and intelligence."
The FYRFLY Venture Partners Fund II, LP is a $40M fund focusing on U.S.-based technology companies that fuel disruption through "data and intelligence." The fund seeks to invest $250K to $600K in Series Seed with a target of 5 – 10% ownership.

Impact

At FYRFLY Venture Partners we believe that outsized financial returns are generated by mission driven entrepreneurs who have aspirations of global impact on many fronts. Several of our companies have started foundations alongside of their for-profit businesses which they have seeded with founder shares and/or have donated their product to non-profits in need.

Golden

Presenter
Sam Fankuchen

Contact info
Email: sam@goldenvolunteer.com
Website: goldenvolunteer.com
Twitter: @goldenapp

Company Overview

Golden is the #1 app for volunteering because it is fun, easy, and personalized. More than 3,000 nonprofits, foundations, CSR departments, schools and policy makers inform volunteer program decisions with 100% accurate Golden data.

Company Details

In the Golden app, volunteers can discover, sign up, run background checks, and participate in the perfect opportunity in seconds flat. This year, we will continue to monetize our analytics platform and onboard our users' networks of supporters, our our way to hitting $2 million ARR. We are offering the remaining $1m on a convertible note to join our strong cap table and help us tackle a very compelling market.

Impact

We are 2x as effective at signing people up to volunteer as Amazon is at getting users to add items to their shopping carts. We show community entities and their financial supporters key metrics in real time that dramatically reduce staffing and operating costs and increase productivity and reach.

Invenergy

Invenergy

Presenter
Amy Francetic

Contact info
Website: invenergyfuturefund.com
Email: afrancetic@invenergyllc.com

Fund Overview

The Invenergy Future Fund, leveraging Invenergy's engineering and operational expertise as unique competitive advantages to source, diligence, and manage investments, invests in early and growth stage businesses seeking to accelerate the transition to a clean energy future. The Fund is focused on Series B and C investments in Energy Storage, Distributed Energy Resources, Data Analytics and Cybersecurity, Operational Efficiency, and New Power Generation.

Fund Details

The fund focuses on technology businesses seeking to accelerate the transition to a clean energy future, to empower and define the new energy paradigm. The Invenergy Future Fund LP is a $150M venture fund investing in clean technology in the U.S. The Fund has a $1M minimum investment commitment and a 5-year investment period.

Impact

The Fund's mission is to invest in technology businesses seeking to accelerate the transition to a clean energy future, to empower and define the new energy paradigm.

Nepris

Presenter
Sabari Raja
Co-founder and CEO

Contact info
Email: sabari@nepris.com
Website: www.nepris.com
Twitter: @neprisapp

Company Overview
Nepris is a cloud based platform connecting industry and education to bring real world relevance and career exposure to students in K-16 classrooms.

Company Details
Nepris uses a matching algorithm to find, match and virtually connect industry professionals to classrooms for a live chat to bring curriculum topics to life, mentor students on projects, provide virtual tours of workspaces, perform mock interviews and evaluate student projects in realtime. Nepris has 30,000 teachers and 20,000 industry professionals on the platform, 2 state wide adoptions. We have raised $1.65 million in seed funding from prominent impact investors like The Michael and Susan Dell Foundation, Village Capital, SV2, Investors Circle(PCC), VoQal and others. Closed 2016 with $907 in bookings.

Impact
Nepris mission is to level the playing field for all students, rural, urban and lower socioeconomic. 55% of total students reached through Nepris are on free and reduced lunch (FRL), compared to a national average of 51%.

PG Impact

Presenter
Kyle Osborn

Contact info
Email: kyle.osborn@partnersgroup.com
Website: pg-impact.com

Fund Overview

PG Impact Investments was founded in 2015 with the vision that private investment, innovation, and entrepreneurial talent can bring sustainable growth and provide solutions to the challenges facing our society. We follow a global, integrated, relative-value investment approach, investing across social impact sectors and across the entire capital structure.

Fund Details

The fund focuses on financial inclusion, energy access, food and agriculture, affordable housing, and healthcare and education in emerging markets.
PG Impact Investments is targeting a $200M fund focusing on financial inclusion, energy access, food and agriculture, affordable housing, and healthcare and education in emerging markets.

Impact

Our goal is to improve the lives of underserved people with a strong focus on emerging markets. The assessment and management of social impact forms an integral part of our investment management process.

Radicle Impact

Presenter
Catha Groot

Contact info
Website: www.radicleimpact.com
Email: catha@radicleimpact.com

Fund Overview

Early stage impact venture firm focused on transformational opportunities and courageous entrepreneurs in sustainable food, responsible finance, and clean energy. Good food, good money and good energy.

Fund Details

We target benchmark or better returns for early stage venture (3x over 7-10 years) and focus on companies where financial success leads to measurable social and environmental outcomes.
We are currently a single family office with 16 portfolio companies. Our returns are 2.4x and an implied IRR of 66% (unrealized).

Impact

We seek to create a sustainable and just energy system, an equitable and regenerative food system and a fair, transparent and inclusive financial system. We are committed to diversity, democratization of access, social justice and environmental resilience.

Reach Capital

Presenter

Jennifer Carolan | Esteban Sosnik

Contact info
Website: reachcap.com
Email: jennifer@reachcap.com
esteban@reachcap.com

Fund Overview

Reach supports the most promising entrepreneurs developing technology solutions to address challenges in early childhood, K-12 and higher education. We invest in early-stage companies that develop tools, applications, content, and services to improve education opportunities for all children.

Fund Details

The fund invests in early-stage companies that develop tools, applications, content, and services to improve education opportunities for all children. Fund I is a $53M early stage venture capital fund investing in education technology. Reach anticipates a first close of Fund II by the end of this month, with all anchor funders from Reach I returning, including Bill & Melinda Gates Foundation, Omidyar Network, Sesame Street Workshop, and individuals such as Brook Byers and Scott Cook.

Impact

Reach Capital invests in education technology to improve education opportunities for all children. We've supported over 50 companies to-date and their aggregate customer footprint serves 53% low-income students.

REDWOOD GROVE CAPITAL

Redwood Grove Capital

Presenter
Ted Roosevelt

Contact info
Website: www.redwoodgrovecapital.com
Email: troosevelt@redgrovecap.com
Phone: 650-561-4189

Fund Overview

Redwood Grove is a concentrated thematic value manager, that seeks outperformance in the era of climate change. Our detailed analysis of firms' financial metrics and sustainability strives to exploit market inefficiencies by identifying undervalued companies across all sectors that also have a competitive advantage for the transition to a low carbon economy.

Fund Details

Concentrated thematic value manager. Redwood Grove Capital is invested in 20 names, with position sizes ranging from 1 to 13%. We manage money for HNW individuals, family offices and Endowments and Foundations. The fund has doubled in size since its launch on February 15th 2017 and has outpaced the Russell 1000 value index by over 200 bps through July 31st 2017.

Impact

At Redwood Grove Capital we believe that the capital markets are a significant driver of change. By demonstrating the economic value of sustainability practices at publicly traded companies, we believe that we can drive capital and action toward a low carbon economy.

Reinventure

Presenter
Edward Dugger III

Contact info
Email: ed@reinventurecapital.com
Phone: 617-480-2644
Website: www.reinventurecapital.com
Twitter: @ReinventureCap

Fund Overview

Reinventure is raising a $50 million fund to invest equity and debt capital in early growth stage (breakeven or so) companies led by women and people of color. We are pursuing investors seeking an impact rich return on capital and inclusion.

Fund Details

A contrarian investment approach targeting underserved founder markets and further mitigating risk through a combination of equity and convertible debt investment instruments. Objective is to achieve broad returns on the portfolio through multiple exit options, rather than outsized returns on a few.
In the midst of capital campaign. In due diligence with foundations, university endowments and family offices.

Impact

Prior fund helped founders of color build companies of scale in over 10 industry sectors and create over 7,000 family supporting jobs, while generating a 10-year top quartile IRR of 32%. Seeking a similar impact with both founders who are of color and women in impact rich sectors while again generating top quartile returns.

Rethink Community

Presenter
–
Derwin Sisnett

Contact info
Email: derwin@rethink.vc
Website: rethink.vc/community

Fund Overview

ReThink Community, L.P. is a White Plains, NY based social impact investment fund focused on investing in commercial, residential and industrial real estate assets to support economic and civic growth in underprivileged U.S. communities.

Fund Details

The fund focuses on four core real estate assets centered on neighborhoods that lack adequate education, housing, healthcare, and workforce opportunities. ReThink Community, L.P. is a $100-$150M real estate investment fund focusing on creating long term capital appreciation and measurable social impact by constructing a diverse real estate portfolio of development and value add assets in commercial, residential, and industrial real estate projects.

Impact

ReThink Community's mission is focused on lifting up American communities by investing in real estate that maximizes economic and civic growth. ReThink Community seeks to improve communities from the inside out and have lasting impact on their constituents.

Sambazon

Presenter
Ryan Black

Contact info
Website: www.sambazon.com
Email: ryan@sambazon.com

Company Overview

Sambazon, Sustainable Management of the Brazilian Amazon, was founded in 2000 as a social venture to use the superfruit, Açaí (ah-sigh-ee) as a vehicle to promote sustainable development in the Brazilian Amazon. Today, we are the global leader in the development and sale of certified Organic and Fair Trade Açaí-based products, including refrigerated juices, frozen smoothie packs and sorbet, energy drinks, and Açaí Foodservice and Industrial products.

Company Details

After 17 years of pioneering a vertical supply chain, intellectual property, and 20,000 points of distribution across six key countries, the world is now slowly becoming aware of the magic of Sambazon Açaí.

Impact

Every bowl or bottle of Sambazon Açaí which we market makes a direct positive impact on the Amazon Rainforest and the communities from which it comes. Each year Sambazon injects over $10M into the Amazon's flooded forest region and our Fair Trade program invests over $100,000 annually into social and health programs.

Shared-x

Presenter
John Denniston

Contact info
Email: jdenniston27@gmail.com

Company Overview

Shared-X is an emerging market agricultural company with two objectives: generate strong investor returns and lift smallholder farmers out of poverty, in both cases by deploying advanced, sustainable farming techniques. We use a hub-and-spoke system in which the hub is Shared-X's farm and the spokes are the smallholder farms in the community, growing high-value specialty crops such as organic bananas, specialty coffee, and aromatic cocoa, not commodity row crops like corn and rice.

Copmany Details

Shared-X previously raised Series A and Series B financings, both of which were substantially oversubscribed, and held a first closing on a Series C financing, which is currently being filled out. In 2016, our first full year in business, we generated $4M in revenue and expect revenue of $10M in 2017.

Impact

Social and environmental: we aim to increase smallholder farmer incomes 2 – 7x and thereby lift large numbers out of poverty by sharing our sustainable farming and advanced marketing methods with our neighbors. Shared-X has engagement with >10,000 smallholder farmers/family members at various levels of advancement.

SmartLam

Presenter
Casey Malmquist

Contact info
Email: casey.malmquist@smartlam.com
Website: www.smartlam.com
Twitter: @smartlamllc

Company Overview

Smartlam is one of the first Cross Laminated Timber (CLT) manufacturers in the United States, based in Columbia Falls, MT. Their current product offerings include industrial matting, architectural CLT, and balcony systems. The business is also a leader in design and engineering services to help architects, developers, and contractors integrate CLT into their projects.

Company Details

CLT is a next generation, sustainable, heavy-timber product with wide-ranging applications across the construction industry. Extensively tested and widely used in Europe for the past 20 years, CLT structures have been proven to have similar or better seismic resilience, acoustics, thermal performance, fire resistance, and design flexibility than conventional building materials, such as steel and concrete, at competitive costs and much lower environmental footprint. 2017E Revenue: $8.4M; 2018E Revenue: $14.7M; Current Raise: $5M Equity. $1M committed.

Impact

SmartLam expects that its projected annual production of 48 million board feet of CLT will sequester 77,841 metric tons of carbon, and result in 30,118 metric tons of avoided greenhouse gas emissions. The annual reduction of this combined 107,959 metric tons of CO2 equates to the removal of 20,620 cars from roadways each year.

Terviva

Presenter
Naveen Sikka

Contact info
Website: www.terviva.com

Company Overview
TerViva transforms distressed agriculture land into productive sources of protein and vegetable oil through pongamia, a sustainable tree crop.

Company Details
Pongamia trees produce 10x more vegetable oil and 3x more protein per acre than soybeans, while using less fertilizer, sequestering carbon, and creating opportunities for agroforestry and intercropping.
Post revenue, $12M raised over 3 investment rounds, $2M in competitive grant awards.

Impact
Oilseeds are predicted to be the most in-demand crop of the next century, due to changing diets and increasing protein and vegetable oil consumption in emerging markets. The world requires an oilseed crop that produces more yield per acre, uses less land and water, emits far less carbon, and can withstand the expecting erratic weather from climate change. Pongamia is the answer, and TerViva has a complete technology platform from genetics to markets to address this opportunity.

The Renewal Workshop

Presenter
Jeff Denby

Contact info
Mobile: 510-529-5780
Email: jeff.denby@therenewalworkshop.com
Twitter: @jeffdenby

Company Overview

The Renewal Workshop partners with apparel brands to recover the value in their unsellable returns and excess inventory, thereby diverting thousands of pounds of apparel from landfill and creating the new consumer product category of Renewed Apparel.

Company Details

The Renewal Workshop contracts with apparel brands to source all of their unsellable returns and excess inventory. We have 12 brand partners and launched the direct to consumer ecommerce site in February of 2017. We will be introducing renewed apparel for one of the largest brands in the apparel industry in Q2 of 2018. We have raised over $1.5M in equity financing to date and are seeking an additional $500,000 to close out our second Seed Round.

Impact

By renewing clothing, we've so far diverted over 25,000 lbs of apparel from landfill, saved the equivalent carbon impact of burning 16,000 gallons of gasoline, saved over 10M gallons of water, and over 60,000 lbs of toxic chemicals.

MISSIONPOINT
PARTNERS

The Sustainable Food Fund, Mission Point Partners

Presenter
Sarah Vared

Contact info
Website: http://mppgrp.com
Email: svared@mppgrp.com

Fund Overview

The Sustainable Food Fund will invest equity in venture and growth stage companies that help to create a sustainable, efficient and circular food system.

Fund Details

The Fund will look at opportunities across the supply chain, allowing for diversification, but will focus on underemphasized food and agriculture sectors (e.g. supply chain logistics, shrink reduction, waste/recycling, novel ingredients, novel growing systems) where valuations are attractive and the team has unique expertise. MissionPoint Partners has a pipeline of 150+ opportunities it is actively monitoring which include opportunities in numerous market areas.

Impact

The Fund aims to generate the following impacts - Create a more efficient food system by reducing and recycling the 40% of wasted food in the United States; reduce greenhouse gas emissions and degradation of water and soil natural resources; generate clean energy, compost, and animal feed from recycled food scraps to increase access to healthy foods at affordable or low-cost price points; create new jobs and drive local economic activity.

Ultracell Insulation

Presenter
Jonathan Strimling
CEO

Contact info
Email: strimling@ultracellinsulation.com
Website: www.ultracellinsulation.com
Linkedin of CEO: www.linkedin.com/in/jonathanstrimling
Company Linkedin: https://www.

Company Overview

UltraCell Insulation makes high performance building insulation from recycled corrugated cardboard. Our product outperforms incumbent technologies and can be made at a lower cost.

Company Details

UltraCell Insulation has fully proven its patented technology at scale, has a 10 year supply agreement in place with the nation's largest recycler of corrugated (a $430M facility) and has lined up nearly $5M in pre-orders from multiple customers and channels. UltraCell Insulation has successfully raised $3M in capital from credible sources. In addition, the company has lined up $10M in additional financing for its first plant, with lead investors identified and terms in place for the next round, which will carry the company to profitability and attractive exit opportunities.

Impact

UltraCell Insulation's product outperforms fiberglass and saves homeowners 26-38% of their heating costs. Over the first ten years following the launch of our first plant, we expect to save homeowners literally $1B dollars in heating costs and to displace literally billions of pounds (millions of tons) of carbon emissions.

Vermont Works

Presenter
Robert Zulkoski | Frank Koster

Contact info
Website: www.vermontworks.org

Fund Overview

Vermont Works Impact Partners I LP is a Burlington, VT based private equity fund that is focused on delivering both competitive financial returns and social impact in support of Vermont's job and enterprise development. Vermont Works is unique in its focus on Vermont Social Impact as there is no other professionally managed fund in the state focused on investing solely in Vermont and measured on a "double bottom line" basis.

Fund Details

The fund focuses on targeting three core impact themes: employment and economic development, sustainable living, and health and wellness. The Vermont Works Impact Partners I LP fund is targeting $50M with an investment period of 5 years. Minimum commitments are $50K for Vermonters, $250K for non-Vermont individuals, and $1M for institutional investors.

Impact

Vermont Works is focused on targeting three core impact themes: employment and economic development, sustainable living, and health and wellness. Vermont Works will play a lead role in the development of an innovation hub that will leverage Vermont's human capital to foster a nurturing environment for startup and growth firms, with the goal of creating living-wage jobs and attracting or retaining youth and innovation to the state.

Ziel Inc

Ziel Inc

Presenter
Dr Marleen Vogelaar

Contact info
Website: www.zielwear.com
Twitter: @zielwear
Instagram: @zielwear
Facebook: @Ziel
Email: marleen@zielwear.com
Phone: 646-491-1414

Copmany Overview
For healthy lifestyle brands, who want to sell custom athletic apparel with no minimum order and delivery in under 10 days, Ziel is the turnkey service offering design, manufacturing and retail integration.

Company Details
Unlike traditional manufacturers who require 1-year in advance design and inventory commitments, Ziel's platform removes these risks and seamlessly designs, manages and delivers exclusive collections to its clients on-demand. We are raising $800k of which about $500k is soft-circled. Investment be used to build out MVP on both operational systems and material development to enable scaling of the business according to the committed forecast.

Impact
Ziel's product is made in the USA, we use no water to diy our garmets and use fabric made out of recycled plastic. The average brand or retialer has 40% oversupply, which with an on-demand model is fully eliminated saving precious resources.

PARTICIPANTS

Vikram Aggarwal
CEO
EnergySage

Jyoti Aggarwala
Director
Big Path Capital

Ibrahim AlHusseini
General Partner
The Husseini Group

Julie Allegro
General Partner
FYRFLY Venture Partners

Alex Alimanestianu
Founder
Snow Angel Capital

Marc Angelillo
Managing Member
Stream Real Estate

Tripp Baird
Managing Partner
The Builders Fund

Donnel Baird
CEO
BlocPower

Greg Baldwin
Founder
Golden Thread Companies

Urs Baumann
Co-Founder & CEO
PG Impact Investments AG

William Beecher
Managing Director
Hotspur Associates

David Berge
CEO and Founder
Underdog Foundation

Sarah Berner
Managing Director
Aristeia Capital

Alan Bernstein
President
NY Network, Investors Circle

Charles Brinley
Finance Director
Morrison Family Foundation

Ryan Black
CEO
Sambazon Açai

Robert Brown
Chair, Research Advisory Council
JUST Capital

Katherine Anne Bleich
Director, Global Network
Unreasonable Group

Patricia Budziak
Individual

Gabriel Brenner
Partner
Abacus Wealth Partners

Richard Carey

Clara Brenner
Managing Partner
Urban Innovation Fund

Jennifer Carolan
General Partner
Business Card

Kenneth Bressler
Partner
Blank Rome LLP

Alfonso Carrillo
Chairman
Carrillo & Associates

Alfonso Carrillo jr.
Co-founder
Blue Mayan Coffee

Emmy Cattani
Member
Cattani Farms

Karin Chamberlain
Director, Impact Investments
Clean Yield Asset Management

Stan Christensen
Partner
Arbor Advisors

Bruce Cohen
Founder
Talent Beyond Boundaries

Mary Louise Cohen
Founder
Talent Beyond Boundaries

Ken Colburn
Managing Member
105200, LLC

Kimberly Corrigan
Partner
Maeson Group

Ken Coulson
Principal
Future Bright LLC

Andrew Cousins
Investment Manager
Investors' Circle - PCC Funds

Gil Crawford
CEO
MicroVest Capital Management LLC

Jonathan Cunningham
Principal
Aequitas Advisors LLC

Anthony Davis
CEO
Inherent Group

Amanda Hearst
Co-Founder
Maison-de-Mode
.com

Michelle Demers
Founder & CEO
Boundless Impact
Investing

Jeff Denby
Co-Founder
The Renewal
Workshop

John Denniston
Chairman
Shared-X

Nell Derick Debevoise
Founder and CEO
Inspiring Capital

Justin Desrosiers
Director of Investments - Principal
Investors' Circle - PCC
Funds

Ian DeWeerdt
Managing Director
Fifth Season Ventures

David Dietz
Head of strategy & recruitment
NEXUS

Edward Dugger III
President
Reinventure Capital

Tryfan Evans
Director
Tufts University
Investment Office

Sam Fankuchen
Founder & CEO
Golden

Christina Feeny

Curtis Feeny
Managing Director
Voyager Capital

Mark Finser
Chair
RSF Social Finance

Justin Fischer
Senior Analyst
JF Capital Management

Harrison Fischer
Financial Advisor
Merrill Lynch

Greta Fischer
Retired
Gratitude Railroad

Randee Fischer
Chief Cheerleader
GRR

Howard Fischer
Chief Evangelist
GRR

Jennifer Forster
Principal
Hall Capital Partners

Catherine Foy
CEO
Sabbatical 2.0

Clark Foy
CEO
Sabbatical 2.0

Amy Francetic
Managing Director
Invenergy Future Fund

Martin Frey
Managing Director
Mainsail Capital

Deborah Frieze
Founding Partner
Boston Impact Initiative

Deborah Froeb
Director of Agricultural Investments
NatureVest @ The Nature Conservancy

Doug Galen
CEO/Co-Founder
RippleWorks

Valentina Glaviano
Director
TIAA | Endowments and Foundations

Seth Goldman
Co-founder and TeaEO Emeritus
Honest Tea

Taryn Goodman
Senior Director, Investment Partnerships
NatureVest/The Nature Conservancy

Roberta Gordon
Attorney/President
Bryan Cave LLP/the Ida and Robert Gordon Family Foundation, Inc.

Ashley Gosh
Environmental Affairs
Wells Fargo

Deborah Greene
Founder
LiveAMoment

Vanessa Grellet
Executive Director
ConsenSys

Catha Groot
Director
Radicle Impact Group

Joe Hammer
Board Member
Gratitude Railroad

Jessica Hans
Private Equity / Real Assets Investor
University of California

Paul Hawken
Executive Director
Project Drawdown

Keith Hays
President
Creative Capitalists

Robert Heinrich
Finance Director
Morrison Family Foundation

Sam Hicks
CEO | Money in Motion LLC (and Global Hd Impact at AGC)
Money in Motion / Advance Global Capital

Stephen Hohenrieder
CEO/CIO
Meyer Family Enterprises

Sean Holt
Co-Founder and CEO
Ascent Impact Partners

Eric Jacobsen
Conductor of Purpose
Gratitude Railroad

Jonathan Jarvis
Owner/Consultant
The Park Professional

Henrik Jones
General Partner
Buckhill Capital LP

Jael Kampfe
President
Bar K Management Co.

Jules Kaufman
Attorney
Coty, Inc.

Fred Keller
Founder and Chair
Cascade Engineering

Terry Kellogg
Managing Director
NatureVest @ The Helios Capital Ventures

Jennifer Kenning
CEO & Co-Founder
Align Impact

Sharon Kieffer
Managing Partner
2x Partners

Zach Knight
Co-Founder and Partner
Blue Forest Conservation

Peter Knight
President & Partne
Generation Investment Management

Thomas Knowles
Managing Director & Partner
Gratitude Railroad

Frank Koster
CEO
Vermont Works

Dillon Lanius
Managing Member
Restituo Advisors

Alex Lamb
Co-Founder
New Summit Investments, LLC

Shawn Lesser
Co-Founder
Big Path Capita

Thomas Lichoulas
Owner
CCGA

Tom Lindquist
Managing Member
Stream Real Estate

Simon Littler
CEO
Vinventures

Bridgit Lombard
CEO
Potential Capital

Ann MacDougall
President
Encore.org

Casey Malmquist
CEO and Co-Founder
Smartlam

Adam Mangone
Chief Helper
Mangone & Co

Brock Mansfield
Managing Partner
Salmon Innovation Fund

Anne Marcus
Co-Founder
Exceptional Lives

Jimmy Massaad
Born Global Innovation Challenges
Born Global Foundation

Tom Mattzie
CEO
Clean Choice Energy

Robert McConnaughey
Founder
Thistlebrook Solutions

Janet McKinley
Founder and Principal Investor
Advance Global Capital Ltd/Money in Motion LLC

Steve McKnight
Co-Founder
Lavit

Kent McNeill
Owner
High Gear LLC

Ravé Mehta
Founder
Mehta Labs

Sky Meltzer
Entrepreneur/Co-CEO
Manduka

Bonny Meyer
Principal
Meyer Family Enterprises

Jack Meyercord
Head of Impact Investments, Portfolio Manager
Bienville Capital

David Moore
Partner
Nine Mile LLC

Ami Naik
Senior Associate
Radicle Impact

Ben Nelson
Chairman and CEO
Minerva

David Nicola
Founder
Blackdirt Capital

Michael Nieling
Creative Director
Ocupop

Amy Novogratz
Partner
Aqua-Spark

Ciaran O'Kelly
Investor
Family Office

Sandra Octaviani
MBA Student
David Eccles School of Business

Andrew Offit
Special Advisor -- Mayor
City of Somerville

Christy Orris
Managing Director
Peak to Peak Investing

Kyle Osborn
Assistant Vice President
Partners Group

Chintan Panchal
Principal
RPCK

Jill Pappas
Trustee/Educator
Move The World Fdn

Tom Pappas
Trustee/Investor
Move The World Fdn

Shami Patel
CEO
LumiGrow

Jason Patrick
Managing Director
Real Options Intl

Clint Peterson
Managing Partner
Peterson Partners

Suzanne Pierce-Moore
Partner
Nine Mile, LLC

Hassan Pierre
Co-Founder
Maison-de-Mode.com

Scott Pinkus
Private Investor
SMP Advisors

William Plapinger
Co-Founder
8B Education
Investment Fund LLC

Samuel Polk
CEO
Everytable

Henry Porter
Founder
Braveboat

David Press
Partner
Confluence Partners

Diana Propper de Callejon
Managing Director
Cranemere, Inc.

Dan Pullman
Managing Partner
Fresh Source Capital

Barbara Raho
Managing Director
Golden Seeds

Sabari Raja
CEO
Nepris

Daniel Rappaport
Manager
Solport Capital
Management

Harry Rappaport
Investment Analyst
Gratitude Railroad

Martha Records
Investor
Green Spark Ventures

Michael Reeber

Derek Reed
Partner
Blue Forest Conservation

Alyssa Rieder
VP, Chief Investment Officer
Dignity Health

Ben Rifkin
President
Royal Street IIC

Shari Rogge-Fidler
CEO
Applied Geosolutions

Elliot Rohde
CEO
Earth Lab Holdings

Decker Rolph
Owner | Manager
WOULG Holdings, LLC

Theodore Roosevelt
Partner
Redwood Grove Capital

Fabio Rosati
Entrepreneur
R6C

Gary Rosenberg
Farmer
Eden Farms Hawaii

Nancy Rosenzweig
Director
Big Path Capital

Michael Rubenstein
Founder
PathAdvisor

Chemain Sanan
Partner
Humanity United

Blake Schaefer
Partner
Environmental Commodity Partners

Sean Schantzen
Co-Founder
Health Rosetta Group

Cullen Schwarz
Cofounder, Chief of Good Thoughts
DoneGood

Gerald Sherman
Vice President
WIth Gract & Grit

Michael Shim
Managing Member
True North Cos.

Naveen Sikka
CEO
TerViva

Montgomery Simus
Chief Executive Officer
AgResilience LLC

Derwin Sisnett
Managing Partner
Rethink Community

Joel Solomon
Chair
Renewal Funds

Esteban Sosnik
General Partner
Reach Capital

Doug Spencer
Owner
Spencer Associates

Guillermo Sesma
President
356 Consulting

Janice St. Onge
President
Flexible Capital Fund, L3C

Philipp Stauffer
Founder & Managing Director
FYRFLY Venture Partners

Peter Stein
Managing Director
The Lyme Timber Co

Stephanie Stettler
Community Relations Director
Gratitude Railroad

Jonathan Strimling
CEO
UltraCell insulation

Jeff Swartz
President
Aspamia

Sam Swartz
Consultant
The Bridgespan Group

Noah Swartz
Investment Analyst
Gratitude Railroad

Kat Taylor
Co-CEO & Co-Founder
Beneficial State Bank

Ralph Taylor
Custodian
Underdog Foundation

Shen Tong
Founder, Managing Partner
FoodFutureCo

Fred Toney
CEO
Launchpad Digital Health

Rob Trice
Partner
Better Food Ventures

Sarah Vared
Principal
MissionPoint Partners

Mike Velings
Partner
Aqua-Spark

Casey Verbeck
Director
Veris Wealth Partners

Marleen Vogelaar
CEO
Ziel Inc. PBC

Tillie Walton
Founder
TKWalton

Mark Wexler
Co-Founder &
Executive Director
Just Business / Not For Sale / REBBL

Michael Whelchel
Co-Founder,
Managing Partner
Big Path Capital

William Vogelgesang
Co-Founder
EPOCH PI LLC

Dave Whorton
Founder & CEO
The Tugboat Group

Dave Wiens
Executive Director
International Mountain Bike Association

Katharine Wilkinson
Senior Writer
Project Drawdown

Kate Williams
CEO
1% for the Planet

Teresa Younger
President and CEO
Ms. Foundation for Women

Bob Zulkoski
Chairman
Vermont Works

THANK YOU TO OUR SPONSORS

ALIGN
Your Impact Partner

BIG PATH CAPITAL

EPOCH
Purposeful Investment Banking

investorflow.org

RPCK

INVESTORS' CIRCLE

WELLS FARGO | Innovation Incubator

VERIS Wealth Partners
Values. Wealth. Sustainability.

www.GRR2017.com
www.GratitudeRailroad.com
#InvestwithGratitude | @GratitudeRR

gratituderailroad.com
GRATITUDE
RAILROAD